# SCHEDULE OF BANK CHARGES

(Excluding FED and Sales Tax)

From 1st Jan 2021 to 30th Jun 2021



(m) 300+ Branches and ATMs (Q) 021-111-SONERI (766374)

www.soneribank.com SoneriBank\_Pk

( Soneri Mobile (a) soneribankltd (f) SoneriBankPK SoneriBankLtd



Roshan Har Qadam

# Soneri Bank Limited

Registered Office: Rupali House 241-242,

Upper Mall Scheme, Anand Road, Lahore - 54000, Pakistan

Tel: (042) 35713101-04

Central Office: 10th Floor, PNSC Building, M.T. Khan Road, Karachi - 74000, Pakistan

Tel: (021) 111-567-890

(iii) 300+ Branches and ATMs

(C) 021-111-SONERI (766374)

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# **SCHEDULE OF CHARGES**

FOR THE PERIOD JAN 01, 2021 TO JUN 30, 2021

INTE	INTERNATIONAL BANKING			
A. IN	MPORTS			
	i. Letter of Credit:	First For each quarter subsequent (commission) quarter		
		0.40% 0.20% 0.30% 0.20% 0.15% 0.10% 0.10% Rs. 2,000/-minimum 0.10% Rs. 2 after obtaining approval of the competent authority		
base	d on annual volumes/values & arrangements with b. Revalidation commission of expired LC	n the customer.  As applicable for opening of fresh LC as per i - a above		
	c. Transfer to new beneficiary	As applicable for opening of fresh LC as per i - a above		
	d. Commission on establishment of LC/contract against 100% margin	0.30% flat for LC 0.15% flat for contract		
	e. Amendments	Rs. 1,800/- per transaction (flat) or commission under items (i) or (ii) above, if amendment involves increase in amount or extension in period of shipment		
	f. LC cancellation charges	Rs. 2,000/- plus SWIFT charges		
	g. Non-reimbursable LCs under barter/AID/Loans	First For each Minimum subsequent (commission) quarter 1% 0.30% Rs. 1,500/-		
	h. LCs under suppliers/buyers credit, PAYES (Pay as you earn scheme) and deferred payment LCs for period over one year	Commission @ 0.40% per qtr. or part thereof. (At the time of opening of LC to be charged on full amount of LC liability plus interest payable thereon for the period from the date of opening of LC till the expiry of LC, thereafter commission is to be recovered on six monthly basis on reducing liability). All such LCs will be opened subject to approval		
	i. LC draft processing charges - For customers who subsequently do not open LC	Rs. 1,800/- per LC		
	ii. Sight Bills: a. Mark-up on import bills under LC, overdue mark-up from PAD lodgement/negotiation date to the date of payment	20% p.a. plus other charges as per SOC		
	b. In case documents are retired after 15 days, bank's commission to be charged in addition to PAD overdue mark-up	0.25% on PAD balance outstanding as of 15th day		
	c. Delay reimbursement mark-up in case of LC where negotiating bank claims directly from our nostro and customer retires the bill/acceptance after the date of claim. (In case of PAD/FADB, the booking date will be the date of our nostro debited)	20% overdue mark-up (from the date of our nostro debited till the date of bill/acceptance, retirement or lodgement of PAD/FADB) or as per arrangement with the customer		
	iii. Usance Bills: a. Usance LC expiry commission to be recovered at the time of acceptance of maturity payment	0.25% or Rs. 2,000/- whichever is higher, is to be recovered at the time of retirement of the cases, which are beyond validity of LC, number of days from LC validity date till retirement date. However, no commission is to be charged if the maturity/payment period of the bills falls within the		

	period for LC opening commission & which has already been recovered
b. Overdue mark-up in case DA/usance bills are not paid by importers on the due date	20% overdue mark-up flat (from the date of acceptance maturity till adjustment date) is to be recovered on bill value or pricing, as per credit approval, will be applied

- No mark-up to be charged from the date of negotiation to the date of lodgement if 100% interest/return free cash margin is provided.
- Where value date of debit to our account is mentioned on covering schedule/telex/SWIFT intimation, mark-up to be charged from such effective value date.
- Rates are subject to adjustment after obtaining approval of the competent authority, in consideration of business volumes/values & arrangements with the customers.
- When reimbursement is made upon receipt of documents, mark-up is to be charged from the date of remittance.

	iv.	Import bills returned unpaid	US\$ 100/- flat from the forwarding bank plus courier charges
	V.	a. Documentary collections	Rs. 1,500/- flat for all import bills under contract, collection, consignment and advance payment
		b. Registration of import contract	0.20%, minimum Rs. 1,500/-
		c. Import contract amendment	Rs. 1,250/- on each subsequent amendment in registration
		If increase in amount and/or period is involved	Commission as per registration of import contract, on increased amount only

**Note:** The commission mentioned above is subject to adjustment after obtaining approval of the competent authority based on annual volumes/values & arrangements with the customer.

0.15%, minimum Rs. 1,000/- per transaction

Service charges against import

		transactions i.e. import bills (PAD)/ collections (IB)/contract/advance payments and consignment payment remittance against import, with or without LC/advance payment	
	vii.	WeBOC charges for EIF	Rs. 25/- per request
	viii.	Transfer of EIF to other banks	Rs. 500/- flat per EIF
	ix.	Reimbursement charges (payable to reimbursing banks)	At actual
	X.	Issuance of NOC regarding forward exchange booking through other bank at importer's request	Rs. 1,000/- per case
B.	EXP	ORTS	
	i.	Letter of Credit	
		a. Advising	Rs. 1,500/- for customers Rs. 2,500/- for non-customers Plus SWIFT and courier charges
		b. Amendment	Rs. 1,000/- for customers Rs. 1,500/- for non-customers Plus SWIFT and courier charges (whichever is applicable)
		c. Confirmation	0.40% per quarter, minimum Rs. 1,200/- Plus SWIFT and courier charges (whichever is applicable)
		d. Transfer of export LCs	Rs. 1,250/- flat plus SWIFT &/or postage charges Rs. 12,500/- flat, if with substitution of documents plus SWIFT &/or postage charges
		Handling of export documents under transferred LC	US\$ 100/- per document
	ii.	If the documents are sent to other banks for negotiation under restricted LCs	Rs. 1,200/- flat, handling charges
	iii.	Negotiation/Purchase of export bills under sight or usance LC or DP collection	If proceeds not realised within due date then overdue mark-up @ 20% or pricing as per credit approval will be applied
	iv.	Scrutiny of export documents presented under LC by exporter	Clean documents Rs. 1,000/- Discrepant documents Rs. 2,000/-

	V.	Handling & service charges for overdue export bills reporting	Rs. 1,200/- per bill for all overdue bills
	vi.	Export bills returned unpaid	Rs. 1,250/- flat per transaction plus correspondent bank charges
	vii.	Circulation of loss of "E" form (recoverable from bank's own customers)	Rs. 1,000/-
	viii.	Transfer of EFE to other banks	Rs. 500/- flat per EFE
	ix.	Collections	
		a. Handling of export documents	
		Collection (sent on collection under LC & contract basis)	0.15% of realised bill amount, minimum Rs. 2,000/- plus SWIFT charges, if any
		Advance payment	0.15% of realised bill amount minimum Rs. 1,000/-
		b. If payment of exports/advance payment to Afghanistan & Central Asian Republics is deposited in FCY notes in FC accounts/encashment in PKR	0.15% for Karachi 0.30% for other cities minimum Rs. 500/- per transaction (for both cases)
		c. Submission of shipping documents by exporter against advance payments beyond 90 days from shipment date	Rs. 500/- per shipping document
C.	ОТН	ER TRADE CHARGES	
	i.	Handling of duty draw back claims	0.35% minimum Rs. 950/- per claim
	ii.	Handling of research & development support claims - SBP	0.50% minimum Rs. 900/- per claim
	iii.	Collection of export development surcharge	Rs. 80/- per transaction to be charged to exporters
	iv.	Overdue FAFB/FAPC overdue export refinance	20% p.a. from the date of overdue/maturity to the date of payment
	V.	FE-25 loans i.e. overdue FLATR in imports and FBD, pre or post shipment in exports	For FE-25 loans i.e. overdue FLATR in import and FBD, pre & post shipment in export cases, rate will be applied in addition to 5% on agreed pricing, in case of exceptions approval from competent authority is required
	vi.	Letter or intimation of any sort sent to other bank Note: NOC to other banks for EFE (WeBOC) approved by us is no longer required	Rs. 675/- per case
	vii.	Handling of transaction of indirect exporters (SPO)	Rs. 300/- per case
	viii.	Submission of application for freight subsidy	Rs. 850/- per case
	ix.	Issuance of proceeds realisation certificates (Annex: A) for rebate claims	Rs. 500/- per certificate
	X.	Obtaining SBP approval for - FX Transactions, or - Any other purpose	Rs. 1,500/- per case
	хi.	Correspondent's charges	At actual
	xii.	For verification of test or authenticity of SWIFT message on behalf of other banks	Rs. 375/- plus SWIFT &/or postage charges
	xiii.	Duplicate advices, annexures, PRC, etc.	Rs. 250/- per item
	xiv.	Obtaining credit reports from foreign supplier/vendor	a) On foreign suppliers/vendors - Actual charges of credit rating company plus Rs. 500/-
		Obtaining from foreign banks through SWIFT	b) To foreign banks on their request - US\$ 100/- from foreign banks plus SWIFT charges
			c) To foreign banks on customer's request - Rs. 750/- plus SWIFT charges

XV.	Discrepancy fee, if discrepant documents are presented	US\$ 100/- or equivalent in Rupees plus SWIFT charges
xvi.	Handling charges in lieu of exchange earnings where importer buys foreign exchange from some other bank for LC opened/contract registered with us	0.13%, minimum Rs. 925/-
xvii.	Handling & service charges in lieu of exchange earnings where an exporter sells foreign exchange to some other bank while documents were sent for collection through us	0.10%, minimum Rs. 1,200/-
xviii.	Reimbursement payment to/from other local banks from non-resident rupee accounts	Rs. 500/- flat
xix.	Assignment of proceeds to other banks	Rs. 1,200/- plus SWIFT charges
XX.	Business performance certificate	Rs. 625/- per certificate
xxi.	Export refinance application - Handling charges ERF substitution	Rs. 875/- per application Rs. 750/- per case
xxii.		Rs. 2,000/- per case
xxiii.	EE certification (per case)	Rs. 1,000/- per case
xxiv.	EE NOC issued to other banks under ERF scheme	Rs. 1,500/- per case
XXV.	Handling of three way merchanting trade transactions by firms and companies in Pakistan through back to back LCs or advance payments etc.	Rs. 2,000/- flat per transaction in addition to related service charges
xxvi.	ERF loan obtained from us whereas export routed through other bank	Rs. 2,000/- per case
XXVII.	Handling of advance payment documents/ endorsement on bill of lading	Rs. 500/-
XXVIII.	Issuance of NOC to shipping companies in case of surrender/loss of B/L	Rs. 1,000/-
XXIX.	Transfer of export proceeds to other bank where no documents handled at our end	Rs. 1,000/- plus TT charges
XXX.	Export LC cancellation	Rs. 1,500/- per case plus SWIFT charges
xxxi.	Any out of pocket expense of the bank not mentioned in the SOC	At actual
XXXII.	Issuance of freight certificate	Rs. 1,000/- per case
XXXIII.	Extension in maturity of usance bills under LC/contract	Rs. 1,200/- per case (for import and export)
REM	/ITTANCES (FOREIGN CURRENCY)	
i.	Outward:	
	a. FDD/FTT	FDD - US\$ 18/- or equivalent plus SWIFT charg FTT - US\$ 30/- or equivalent plus SWIFT charg
	b. FDD cancellation charges	US\$ 10/- or equivalent plus SWIFT charges and foreign bank charges may also apply (as per actu
	c. FDD stop payment	US\$ 10/- or equivalent plus SWIFT charges and foreign bank charges may also apply (as per actu
	d. Duplicate FDD issuance charges	US\$ 15/- or equivalent plus SWIFT charges
	e. Service charges against issuance of FTT/FDD against Rupee account	Paisas 10 per Rs. 100/-, minimum Rs. 900/-
	f. Remittances/Encashment from FC a/c within 10 days of deposit of FCY notes.	0.30%, minimum US\$ 2.5/- (or equivalent currency)
	g. Obtaining SBP Approval for - Remittances, or - Any other purpose	Rs. 1,500/- per case
ii.	Inward:	Nil, if proceeds credited to an account with us

		b. Indenting commission	Service charges @ Paisas 13 per Rs. 100/-, minimum Rs. 200/-
		c. Return of inward remittance	US\$ 10/- or equivalent
		d. Issuance of proceeds realisation certificate of remittance dated beyond one year	Rs. 500/- per certificate
E.	COL	LECTION (FOREIGN CURRENCY)	
	i.	Outward: a. Cheques/Bank drafts/TCs etc.	For Cheques and Drafts: U\$\$ 25/- or equivalent per instrument plus courier charges For TCs: U\$\$ 25/- or equivalent per collection plus courier charges If amount is credited in Rupee A/c then service charges @ Paisas 13 per Rs. 100/-, minimum Rs. 500/-
		b. Cheques returned unpaid	Actual charges of returning bank plus US\$ 10/- or equivalent plus SWIFT charges, if any
		c. USD cheque clearing through NIFT at the time of lodgement	US\$ 7/- per cheque plus courier charges for branches other than Karachi city
	ii.	Inward: a. Inward clean collections received from abroad or local banks	US\$ 10/- per instrument plus SWIFT charges
		b. Inward FCY cheque returned unpaid due to insufficient balance	US\$ 10/- per instrument plus courier and SWIFT charges, if any. Correspondence charges will be extra, if any
F.	PUF	RCHASE OF CLEAN COLLECTION	
	i.	Purchase of clean FCY Instruments like cheques, bank drafts, TCs, etc.	Rs. 575/- handling charges - OD buying rates to be applied. If proceeds are not realised within 12 days then Paisas 50 per Rs. 1,000/- per day to be charged
AD			I .
	VAN	ICES	
A.		ICES VERAL CHARGES OF ADVANCES	
A.		NERAL CHARGES OF ADVANCES	At actual
Α.	GEN	NERAL CHARGES OF ADVANCES  Miscellaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration, yehicle registration and maintenance	At actual  1% where applicable, minimum Rs. 1,000/- or as per arrangement with customer
A	GEN	MISCEllaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration, vehicle registration and maintenance thereof, etc. in addition to that:	1% where applicable, minimum Rs. 1,000/- or as
A	GEN	Miscellaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration, vehicle registration and maintenance thereof, etc. in addition to that:  a. Project examination fee  b. Commitment fee on undisbursed balance (from the date of sanction to the date of disbursement, only on fund	1% where applicable, minimum Rs. 1,000/- or as per arrangement with customer  0.50%, where applicable or
A.	GEN	Miscellaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration, vehicle registration and maintenance thereof, etc. in addition to that:  a. Project examination fee  b. Commitment fee on undisbursed balance (from the date of sanction to the date of disbursement, only on fund based commitments)  c. Stamp paper/adhesive stamp charges for all borrowing and financing	1% where applicable, minimum Rs. 1,000/- or as per arrangement with customer  0.50%, where applicable or As per approved arrangement  At actual Additional 7.50% service charges on actual cost of
A.	GEN	Miscellaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration, vehicle registration and maintenance thereof, etc. in addition to that:  a. Project examination fee  b. Commitment fee on undisbursed balance (from the date of sanction to the date of disbursement, only on fund based commitments)  c. Stamp paper/adhesive stamp charges for all borrowing and financing documents  (Service charges are exempted for SNBL staff financing, however cost of stamp paper/adhesive stamp will be recovered at actual)	1% where applicable, minimum Rs. 1,000/- or as per arrangement with customer  0.50%, where applicable or As per approved arrangement  At actual Additional 7.50% service charges on actual cost of
A.	GEN i.	Miscellaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration and maintenance thereof, etc. in addition to that:  a. Project examination fee  b. Commitment fee on undisbursed balance (from the date of sanction to the date of disbursement, only on fund based commitments)  c. Stamp paper/adhesive stamp charges for all borrowing and financing documents  (Service charges are exempted for SNBL staff financing, however cost of stamp paper/adhesive stamp will be recovered at actual)  Legal charges a. In-house legal advice (pre-mortgage)	1% where applicable, minimum Rs. 1,000/- or as per arrangement with customer  0.50%, where applicable or As per approved arrangement  At actual Additional 7.50% service charges on actual cost of stamp papers/adhesive stamps
A.	GEN i.	Miscellaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration and maintenance thereof, etc. in addition to that:  a. Project examination fee  b. Commitment fee on undisbursed balance (from the date of sanction to the date of disbursement, only on fund based commitments)  c. Stamp paper/adhesive stamp charges for all borrowing and financing documents  (Service charges are exempted for SNBL staff financing, however cost of stamp paper/adhesive stamp will be recovered at actual)  Legal charges a. In-house legal advice (pre-mortgage) b. In-house legal advice (post-mortgage)	1% where applicable, minimum Rs. 1,000/- or as per arrangement with customer  0.50%, where applicable or As per approved arrangement  At actual Additional 7.50% service charges on actual cost of stamp papers/adhesive stamps
A.	GEN i.	Miscellaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration and maintenance thereof, etc. in addition to that:  a. Project examination fee  b. Commitment fee on undisbursed balance (from the date of sanction to the date of disbursement, only on fund based commitments)  c. Stamp paper/adhesive stamp charges for all borrowing and financing documents  (Service charges are exempted for SNBL staff financing, however cost of stamp paper/adhesive stamp will be recovered at actual)  Legal charges a. In-house legal advice (pre-mortgage)	1% where applicable, minimum Rs. 1,000/- or as per arrangement with customer  0.50%, where applicable or As per approved arrangement  At actual Additional 7.50% service charges on actual cost of stamp papers/adhesive stamps  Rs. 17,500/- Rs. 8,000/-
A.	GEN i.	Miscellaneous charges i.e. charges of documentation, evaluation of security, search, mortgage charge registration, vehicle registration and maintenance thereof, etc. in addition to that:  a. Project examination fee  b. Commitment fee on undisbursed balance (from the date of sanction to the date of disbursement, only on fund based commitments)  c. Stamp paper/adhesive stamp charges for all borrowing and financing documents (Service charges are exempted for SNBL staff financing, however cost of stamp paper/adhesive stamp will be recovered at actual)  Legal charges a. In-house legal advice (pre-mortgage) b. In-house legal advice (consumer property)	1% where applicable, minimum Rs. 1,000/- or as per arrangement with customer  0.50%, where applicable or As per approved arrangement  At actual Additional 7.50% service charges on actual cost of stamp papers/adhesive stamps  Rs. 17,500/- Rs. 8,000/- Rs. 17,500/-

	iv.	Legal documentation cost	At actual plus any out of pocket expenses		
	V.	Redemption fee to be recovered from party when bank officers are required to go before registrar for redemption of the mortgage	Rs. 2,500/- flat		
	۷i.	ECIB report charges	Rs. 150/- per report		
	vii.	For issuance of any NOC for pari-passu charge/JPP charge or reduction/ amendment in the charge amount/ description	Rs. 7,500/- flat		
	viii.	Credit worthiness report/BIR fee from outsource evaluator	Rs. 500/- plus actual charges of credit rating agency. Plus applicable dispatch/communication charges as given		
	ix.	Project evaluation/appraisal fee from outsource evaluator	At actual		
	Х.	Vacation of charge fee/release of security	Rs. 1,500/- per property/security		
	xi.	Late payment charges	Late payment charges over and above approved rate		
		a) On delayed payment of principal/ instalment on due date (without any grace period)	<ul> <li>a. In case of delayed instalment/principal at the following rates:</li> <li>1) 2.0% for delay up to 30 days</li> <li>2) 2.25% for delay from 31 days up to 60 days</li> <li>3) 2.50% for delay of 61 days &amp; above</li> </ul>		
		b) On delayed payment of mark-up on due date (including grace period if any)	<ul> <li>b. In case of delayed mark-up payment (including grace period) at the following rates:</li> <li>1) 2.0% for delay up to 30 days</li> <li>2) 2.25% for delay from 31 days up to 60 days</li> <li>3) 2.50% for delay of 61 days &amp; above</li> </ul>		
	xii.	Safe custody fee for holding/safe keeping the property documents against which all the lines have been cancelled/no exposure outstanding	Rs. 5,000/- per month		
	xiii.	Digital external verification charges	At Actual		
	XİV.	Income estimation charges	At Actual		
	XV.	Issuance of loan balance certificate	Rs. 350/-		
	XVI.	Cheque collection charges Auction charges of possessed Vehicle/Property	Rs. 500/- At Actual		
	XVII.		At Actual		
	xix.	Registration of charge in SECP under Secured Transaction Act, 2016. (Excluding Public Limited Company and Private Limited Company) a- Charge registration in SECP – Secured Transaction Registry b- Search report of SECP - Secured Transaction Registry	At Actual		
No	te: A	bove charges will be recovered in addition to mark	k-up/return on investment.		
3.	COR	RPORATE/COMMERCIAL/RETAIL/SME FINANCE	(NEW/RENEWAL/ENHANCEMENT)		
	i.	Processing fee for facilities up to Rs.1M Over Rs. 1M up to Rs. 10M Over Rs. 10M up to Rs. 25M Above Rs. 25M	Rs. 3,500/- flat Rs. 5,500/- flat 0.05%, minimum Rs. 10,000/- 0.02%, minimum Rs. 18,750/-		
	ii.	Processing fee for all one off facilities - under schedule of BDP (Business Discretionary Power)	Rs. 5,000/- flat		

Rs. 3,000/- flat

Rs. 2,500/- flat

Rs. 100/- Flat

limits/exposure.

Rs. 5,000/- per month

After 3 months from the date of cancellation of

Е

Discretionary Power)

related Deferral/Waivers (except CIBG customers)

v. Prime Minister's Kamyab Jawan Youth Entrepreneurship Scheme (PMKJ-YES) Processing Fee

iii. Processing fee for interim extension/review

Safe custody fee for holding/safe keeping the security documents against which all the lines have been cancelled/no exposure outstanding

iv. Processing fee for Advances/Facilities

C.	PLEDGE/HYPOTHECATION FINANCING		
	i.	Movement out of shares pledged	Rs. 500/- per transaction
	ii.	Godown rent	At actual
	iii.	Salaries of godown keepers/chowkidars	At actual
	iv.	Stock inspection, if conducted by bank staff	Exposure up to Rs. 10M Rs. 1,250/- Exposure over Rs. 10M Rs. 3,000/- or actual - whichever is higher (for both cases)
	٧.	Stock inspection, if conducted by agents appointed by bank	At actual
	vi.	Inspection of vessels for scrapping/stock of scrap of vessels	Exposure up to Rs. 10M Rs. 1,250/- Exposure over Rs. 10M Rs. 2,500/- plus conveyance charges
	Vİİ.	Delivery charges, if godown keeper is not posted	Actual plus conveyance charges
	viii.	Other incidental expenses, insurance premium, legal charges, etc.	At actual
	ix.	FIM commission for retail customers only	1% flat, minimum Rs. 625/-, in case of unserviceable ships for scrapping no commission to be charged
	Х.	Penal charges on overdue FIM/FTR	2% p.a. over and above the normal mark up rate
	Xİ.	Clearing & forwarding agent fee for clearing/off-loading imported goods from carrier	At actual
	xii.	Issuance of delivery order for release of pledged stocks	Rs. 625/- per delivery order

**Note:** While recovering miscellaneous charges like godown rent, godown staff salary, inspection charges, etc. the amount recovered from the borrower shall not exceed total rent of the godown, salary of the godown staff, etc. in other words, charges should be levied as per actual and should not become source of profit to the bank.

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D.	AGF	RICULTURE FINANCE			
	i.	Processing fee	0.75% of the finance amount or minimum Rs. 2,500/- whichever is higher at the time of fresh disbursement/renewal/enhancement		
E.	CON	NSUMER FINANCE			
	i.	Soneri Car Finance	Rs. 6,500/- flat up to Rs. 0.750M finance		
		a. Processing fee	Rs. 7,000/- flat above Rs. 0.750M up to Rs. 1.2M finance		
			Rs. 7,500/- flat above Rs.1.2M up to Rs. 2M finance		
			Rs. 8,000/- flat above Rs. 2M finance		
		b. Comprehensive insurance policy premium	At actual		
		c. Early settlement/prepayment charges	6.5% of outstanding principal amount being prepaid		
		d. Balloon payment charges	6.5% of principal amount being prepaid		
		e. Late payment charges	Rs. 1,500/- per instalment		
		f. Vehicle repossession charges	Actual expense incurred by the bank, up to a maximum of Rs. 75,000/-		
		g. Safe custody fee for holding/safe keeping the excise file/title documents against which finance for purchase of vehicle has been adjusted	Rs. 1,000/- per month		
		h. Re-issuance of NOC	Rs. 1,000/-		

	ii.	Soneri Personal Finance	
	11.	a. Processing fee	Rs. 3,000/- or 1% of the financing amount, whichever is higher
		b. Early settlement/prepayment charges	6.5% of outstanding principal amount being prepaid
		c. Balloon payment charges	6.5% of principal amount being prepaid
		d. Late payment charges	Rs. 750/- per instalment
	iii.	Soneri Ghar Finance	Rs. 10,000/- flat up to Rs. 5M finance
			· · · · · · · · · · · · · · · · · · ·
		a. Processing fee	Rs. 15,000/- flat above Rs. 5M up to Rs. 10M finance Rs. 25,000/- flat above Rs. 10M finance
		b. Mortgage protection insurance premium	At actual
		c. Early settlement/prepayment charges	3% of outstanding principal amount being prepaid
		(0% prepayment charges after 5 years of loan disbursement)	3/6 of outstanding principal amount being prepaid
		d. Balloon payment charges	3% of principal amount being prepaid
		e. Late payment charges	Rs. 750/- per instalment
		f. Safe custody fee for holding/safe keeping the property documents against which no exposure is outstanding	Rs. 5,000/- per month
	iv.	Mera Pakistan Mera Ghar	
		a. Processing Fee	Rs. 5,000/- Flat
		b. In-house Legal Advice	Tier I Rs. 4,000/- Tier II Rs. 5,000/- Tier III Rs. 6,000/-
		c. Outside Legal Advice	At Actual
		d. Mortgage Protection Insurance premium	At Actual
		e. Balloon payment charges / early settlement / prepayment charges	Nil
		f. Late payment charges	Rs. 750/- per instalment
		<ul> <li>g. Redemption fee to be recovered from party when bank officers are required to go before Registrar for redemption of the mortgage</li> </ul>	Rs. 1,000/- per instance
		h. Safe Custody charges for holding security documents against adjusted facility	Rs. 500/- per month
F.	CON	MMERCIAL FINANCING OF CARS/VEHICLES	
	i.	Processing fee	0.75% of finance amount, minimum Rs. 3,000/-
	ii.	Comprehensive insurance policy premium	At actual
	iii.	Late payment charges	Rs. 1,500/- per instalment
	iv.	Safe custody fee for holding/safe keeping the excise file/title documents against which finance for purchase of vehicle has been adjusted	Rs. 1,250/- per month
	V.	Early payment/prepayment charges	6.5% of outstanding principal amount being prepaid
	۷İ.	Balloon payment charges	6.5% of principal amount being prepaid
	VII.	Vehicle repossession charges	Actual expense incurred by the bank, up to a maximum of Rs. 75,000/-
G.	GUA	ARANTEES	
	i.	Guarantees issued to shipping companies/ airlines in lieu of bills of lading/ endorsement of airway bills	Rs. 1,500/- flat per guarantee/endorsement
	ii.	Guarantees issued to collector of custom in lieu of payment of export duty which are valid up to 6 months	0.60% per quarter or part thereof, minimum Rs. 1,500/-
	iii.	Guarantees issued for gas connection and in favour of SSGC/SNGPL	0.50% per quarter or part thereof, minimum Rs. 1,000/-
	iv.	Other guarantees	
		a. On behalf of residents in Pakistan	0.50% per quarter or part thereof, minimum Rs. 1,000/-
		b. Issued in Pakistan on behalf of non-resident against the counter guarantee of correspondent/foreign bank	0.50% per quarter or part thereof, minimum US\$ 100/- or as per the arrangement
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V.	Guarantees in favour of beneficiaries outside Pakistan	
	a. Commission	0.50% per quarter or part thereof, minimum Rs. 1,000/- plus correspondent bank and full SWIFT charges
	b. Other charges	Correspondent bank's guarantee commission and other charges as claimed on actual basis
vi.	Amendments	
	Amendment in text not involving change in amount and tenor	Rs. 775/- per amendment, plus other charges where applicable
	b. Increase in amount and or extension in period	Rs. 775/- amendment charges, in addition to difference of commission for extended period and amount
	c. SWIFT charges	Full SWIFT charges, if applicable
vii.	Claim Handling Charges	
	LG issued to beneficiary in Pakistan on behalf of resident	Rs. 2,750/- plus other applicable charges
	b. LG issued to beneficiary in Pakistan against counter guarantee from correspondent/foreign bank	US\$ 75/- plus SWIFT charges
viii.	Cancellation charges within expiry of guarantee	Rs. 500/- per cancellation plus guarantee commission will be recovered from the date of issuance of the guarantee till the date of expiry
ix.	Consortium guarantees	As per agreement
X.	Guarantee issued in Pakistan against 100% cash/margin/lien over current account. (This excludes guarantee issued under speed PPM or open ended guarantee against 100% cash margin)	Nil
xi.	Guarantee revalidation/renewal commission after expiry	Commission as per item ii, iii and iv-a above
xii.	Authenticity confirmation charges	Rs. 1,000/- per confirmation
xiii.	Vetting of bank guarantees - In house	Rs. 1,500/- per vetting
xiv.	Re-Issuance/duplicate issuance of LG charges	Rs. 1,500/- per issuance (exclusive of bond paper charges)
XV.	Expired guarantee handling charges	Rs. 2,000/- per instrument per quarter on upfront basis till original instrument is returned
xvi.	Assignment of guarantee to other banks	Rs. 1,200/- plus SWIFT charges

- All guarantees issued by the bank must contain specific amount and expiry date and a date by which
  the claim is to be lodged. Commission would be charged for the period inclusive of the claim period.
- For issuance of guarantee locally against counter guarantee of foreign correspondent/bank, varying rates can be offered based upon reciprocal business received.
- 3. Commission on guarantees will be recovered upfront at the time of issuance.
- 4. In case guarantee is issued for more than one year, based upon internal approvals commission period can be broken down where for the first year it will be recovered in full upfront at the time of issuance and subsequently for the next period it can be recovered for the full year/broken period as the case may be at the expiry of preceding year.
- Commission to be charged from the date of issue till expiry of letter of guarantee. In case of open ended guarantee, commission will continue to be charged till such time the bank is released from its liability under the guarantee, whichever is later.
- Guarantees in favour of beneficiaries outside Pakistan (to be issued under SBP regulation covered under FE manual and prudential regulation. If not covered then prior approval of SBP required as the case may be).

DOMESTIC BANKING					
A. INL	. INLAND TRADE				
i					
	a. Opening commission	0.40% per quarter or part thereof, minimum Rs. 1,800/- for first quarter and 0.25% for each subsequent quarter or part thereof			
	b. Amendments	i) Rs. 1,250/- per amendment ii) Amendment processing charges Rs. 1,250/- plus commission as per i. a above, if amendment involves increase in amount or beyond validity of LC or extension in LC validity			
	c. Others	In case an inland LC is opened through another bank, then actual charges of the bank opening the LC would be recovered in addition to our own charges prescribed above. The same would apply to amendment to LCs opened through other banks			
	d. Advising	Rs. 1,500/- (flat) for customers Rs. 2,500/- (flat) for non-customers			
	e. Amendment advising	Rs. 1,250/- (flat) for customers Rs. 1,500/- (flat) for non-customers			
	f. Discrepancy fee	Rs. 1,500/- per document			
au I. In tim	thority based on annual volumes & arrangemer case commission is for account of beneficiary, ne of opening the LC. On receipt of proceeds belived should be credited to opener's account.	t to adjustment after obtaining approval of competer nts with customers. it should be recovered upfront from the openers at th plus LC opening commission, the LC commission s  No commission by issuing branch but charges on purchase of cheques will be recovered at 0.40%.			
	LC draft processing charges - For	minimum Rs.15/- plus courier charges  Rs. 1,250/- per LC			
	customers who subsequently do not open LC				
iv		Rs. 1,000/-			
V	Revalidation of expired LCs or transfer to new beneficiary	Same commission as applicable to opening of fresh LCs			
Vİ	Extension in maturity of usance bills under LC/contract	Rs. 1,200/- per case (for import and export)			
vii	Usance LC expiry commission to be recovered at the time of acceptance maturity payment	0.25% or Rs. 2,000/- whichever is higher, is to be recovered at the time of retirement of the cases which are beyond validity of LC. Number of days from LC validity date till retirement date. However, no commission is to be charged if the maturity/payment period of the bills falls within the period for LC opening commission & which has already been recovered.			
. BIL	LS				
į.	Collection				
	a. Documentary				
	Through our own branches	0.35% or minimum Rs. 300/- plus postage/ courier charges			
	Through branches of other banks under arrangements where commission is shared. These charges will also apply in case a collection is sent to the drawee branch of another bank	0.50% or minimum Rs. 200/- plus postage/ courier charges			
	b. Returning charges for documentary & clean collections in case the instruments are returned unpaid	Rs. 200/- per bill/instrument plus postage/courier charges			
li.					
	Documentary bills other than those drawn against LC and clean bills/ trade cheques	Same charges as for collection as indicated at (i) a and b. above plus mark-up from date of purchase to date of payment plus postage/courier charges from drawer or drawee as per arrangements between them			

b. Collection agent's charges, if the collecting bank is other than the bank, will be extra

At actual

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		c. Telegram/Long distance call charges will be extra, if fate of the instrument is asked by bank	At actual
		d. Mark-up shall be applied as under on bills purchased:	
		If retired up to 21 days from the date of purchase	Paisas 45 per Rs. 1,000/- per day
		2. If retired after 21 days	Paisas 49 per Rs. 1,000/- per day
		e. Storage charges	No charges, if cleared within 3 days of its receipt by branch otherwise Paisas 50 per packet per day minimum Rs. 50/-
	iii.	Documentary bills drawn against inland LCs:	
		a. Sight bills	
		1. At negotiating end	
		a. Negotiation commission	0.39% - minimum Rs. 500/- (if not realised within 12 days then Paisas 50 per Rs. 1,000/- per day to be charged for any delay beyond 12 days)
		<ul> <li>Collection charges for restricted LCs (where negotiation is restricted to some other bank and presented to us for forwarding)</li> </ul>	Rs. 500/- flat per bill
		At opening end (at the time of retirement rates of mark-up):	
		Mark-up on import bill under LC overdue mark-up from PAD lodgement/negotiation date to date of payment	20% p.a. plus other charges as per SOC
		b. In case documents are retired after 15 days, bank's commission to be charged in addition to PAD overdue mark-up	0.25% on PAD balance outstanding as of 15th day.
		Service charges on retirement of import bills under inland LC (usance & sight)	0.13% - minimum Rs. 500/-
		b. Usance bills	
		At negotiating end, in case of purchase	Paisas 50 per Rs. 1,000/- per day from the date of purchase till maturity
		Documentary bills drawn against inland LCs (usance bill) at opening end	
		a. If bill matures after expiry of LC	0.10 % or Rs. 2,000/-, whichever is higher, is to be recovered at the time of retirement of the cases, which are beyond validity of LC. Number of days from LC validity date till retirement date. However, no commission is to be charged if the maturity/payment period of the bills falls within the period for which LC opening commission has already been recovered
		b. If bill remains unpaid after due date	20% flat overdue mark-up from due date till date of payment
C.	REN	MITTANCES (LOCAL CURRENCY)	
	i.	Banker's Cheque	
		a. Issuance	Rs. 300/- flat
		b. Issuance of banker's cheque for the payment of fees/dues in favour of educational institutions, HEC/board, etc.	0.50% of fees/dues or Rs. 25/- per instrument whichever is less (inclusive of FED)

	c. Issuance for walk-in customers	Rs. 525/- flat
	d. Cancellation	Rs. 425/- flat
	e. Issuance of duplicate	Rs. 300/- flat
ii.	Security Deposit Receipt	
	a. Issuance	Rs. 300/- flat
	b. Cancellation	Rs. 425/- flat
	c. Issuance of duplicate	Rs. 300/- flat
iii.	Issuance of SBP and NBP cheque on specific request of customer	Rs. 500/- flat
iv.	Settlement of 3rd party fund transfers throug	h PRISM System (RTGS)
	Monday to Friday (MT- 103) Transaction time 09:00am to 01:30pm 01:30pm to 03:00pm 03:00pm to 04:00pm Monday to Friday (MT- 102)	Rs. 220/- per transaction Rs. 330/- per transaction Rs. 550/- per transaction
	09:00am to 04:00pm	Rs. 50/- per transaction

- 1. Charges on Cancellation and Duplicate issuance of Demand Draft (Local Currency) will be same as defined for Banker Cheques.

  30 minute processing time will be required for executing RTGS fund transfer for 3rd party payments.
- Charges will be calculated on the basis of RTGS transaction processing time (MT-103).

- 0110	ordinges will be delediated on the basis of the deliantation processing time (with 190).				
V.	Online Banking				
	a. Intercity cash deposit/withdrawal				
	Up to Rs. 500,000/-	Rs. 200/- per transaction			
	Above Rs. 500,000/-	Rs. 300/- per transaction			
vi.	Clearing and Collection				
	a. Same day clearing through NIFT at the time of lodgement (Outward)	Rs. 500/- per instrument			
	b. Intercity clearing through NIFT at the time of lodgement (Outward)	Rs. 300/- per instrument			
	c. Clean collection (including cheques)				
	1. Through our own branches	0.30% or minimum Rs. 75/- & maximum Rs. 5,000/- plus postage/courier charges			
	2. Through branches of other banks	0.35% or minimum Rs. 150/- & maximum Rs. 5,000/- plus postage/courier charges & paying bank charges at actual			
	d. Other cheques/demand instruments (like dividend warrants etc.) received through postal/courier service	0.40% minimum Rs. 30/- plus postage/courier charges			
vii.	Cheque Return Charges				
	Cheque drawn on us and returned unpaid for insufficient funds (clearing, same day clearing, intercity clearing & inward collection (IBC))	Rs. 700/- or any amount less than Rs. 700/- in case of insufficient funds (including NIFT charges)			
	b. Cheque drawn on us and returned unpaid for insufficient funds (cash counter and fund transfer)	Rs. 500/- or any amount less than Rs. 500/- in case of insufficient funds			
	c. Cheque collection processed by us to recover instalment of consumer finance and returned unpaid for insufficient funds (outward clearing, normal, same day, intercity & collection)	Rs. 700/- or any amount less than Rs. 700/- in case of insufficient funds			
	d. Reminder letter or return cheque dispatch on a/c of outward retuned cheques	Rs. 125/- for each letter			

D.	STA	STANDING INSTRUCTIONS FEE			
	i.	Standing instructions fee will be recovered in addition to the usual charges on remittances, if any	Rs. 250/- per execution or equivalent in other currencies		
E.	SALE/PURCHASE OF SECURITIES, SAFE CUSTODY OF ARTICLES AND SAFE DEPOSIT LOCKERS		OF ARTICLES AND SAFE DEPOSIT LOCKERS		
	i.	Sale and purchase of share and securities	0.15% on the first Rs. 10,000/- of purchase price or cost thereof or minimum Rs. 25/- and 0.10% on amount exceeding Rs. 10,000/- or minimum Rs. 100/-		

- 1. The above charge is in addition to brokerage.
- Commission is not to be recovered on purchase of newly floated securities, where it is payable by the government/government agencies, and from the subscribers to new share floatation.
- When orders for purchase or sale of shares/securities are executed through the bank's other offices, all incidental expenses, such as postage, insurance charges, etc. incurred will be recovered in addition to the commission/brokerage charges.

ii.	Withdrawal fee on shares and securities held in safe custody (to be recovered at the time of withdrawal)	0.25% up to Rs. 10,000/- of the paid-up of face value, minimum Rs. 50/- & 0.125% on amount exceeding Rs. 10,000/- minimum Rs. 100/-	
iii.	Withdrawal fee on government securities (where shares and/or securities sold are from those held in safe custody, either commission on sale of shares and securities, as shown against item (i) or withdrawal fees, as shown against item (ii) and (iii), whichever is higher)	Rs. 10/- per scrip	
iv.	Charges for collection of interest/return/ dividend	0.35% on the amount of interest/return/dividend collected/paid, minimum Rs. 25/-	
V.	Handling charges for conversion, renewal, consolidation or subdivision of government securities	Rs. 25/- per scrip	
vi.	a. Sale of government securities like SSC/DSC etc. at a branch	Transport/Handling charges of Rs. 250/- per sale per customer	
	b. Encashment of profit coupons/govt. securities like SSC/DSC at a branch	Transport/Handling charges of Rs. 150/- per encashment per customer	
VII.	Safe Deposit Lockers		
	a. Rent with key deposit	Rent Key deposit per locker	
	i. Small locker ii. Medium locker iii. Large locker	Rs. 4,000/- p.a. Rs. 3,000/- Rs. 5,000/- p.a. Rs. 3,000/- Rs. 7,500/- p.a. Rs. 3,000/-	
	b. Key deposit without rent	Key deposit per locker	
	i. Small locker ii. Medium locker iii. Large locker	Rs. 50,000/- Rs. 75,000/- Rs. 100,000/-	
	c. Locker breaking charges	Rs. 6,500/- or actual, per locker breaking, whichever is higher	
	d. Penalty on late rental payments (if rent not paid within 30 days of renewal)	10% of the locker rent due	

- 1. Rent to be recovered in advance at the commencement of period.
- Key deposit to be recovered in advance at the time of locker allotment and refundable at the time of surrender after settlement of overdue rent (if any).
- Rent recovered in advance is not refundable/adjustable, if locker surrendered before completion of the period.
- Overdue rent and late payment recovery will be calculated on the basis of prevailing SOC at the time of recovery.

i.	Soneri Debit Card (Mastercard / PayPak)	Standard	Gold	Gold Premier	PAYPAK
	a. Annual fee	Rs. 900/-	Rs. 1,200/-	Rs. 2,000/-	Rs. 625
	b. Annual fee supplementary card	Rs. 900/-	Rs. 1,200/-	Rs. 2,000/-	Rs. 625
	c. Card replacement fee	Rs. 700/-	Rs. 900/-	Rs. 1,500/-	Rs. 450
	d. Local ATM cash withdrawal from any Soneri bank ATM	Nil	1	l	
	e. Local ATM cash withdrawal from 1Link member banks	Rs. 18.75	/- per transac	tion (inclusive o	of FED)
	f. International ATM cash withdrawal from ATMs with Cirrus logo	Rs. 350/- withdrawa	per transactio I, whichever is	on or 3.50% of s higher	each cas
	g. Local purchase/services availed at point of sale (POS) terminal	Nil			
	h. International purchase/services availed at point of sale (POS) terminal	Rs. 350/- per transaction or 3.50% of transaction, whichever is higher			
	i. Funds transfer through ATM within Soneri bank branches	Free			
	j. Inter Bank Funds Transfer (IBFT) through ATM	Transaction up to Rs. 10,000/- Rs. 40/- per transaction Transaction from Rs. 10,001/- to Rs. 250,000/- Rs. 135/- per transaction			
	k. Balance enquiry through ATMs				
	ATMs located in Pakistan     (1Link member banks' ATM)	Rs. 2.5/- (	inclusive of FE	ED)	
	ATMs located outside Pakistan	PKR equivalent to US\$ 2/-			
	Arbitration charges on disputed transaction (local/international)	PKR equivalent of US\$ 500/- per case			
	m. Document retrieval charges	Rs. 500/- per retrieval (Local) US\$ 10/- per retrieval (International)			
	n. E-commerce session activation	Rs. 100/- per session			
	o. Chip maintenance	Rs. 600/- one time per card or once in every five year, whichever is applicable			
	p. Card upgradation	Rs. 700/- one time per request			
	q. Payment services via 1Link (educational institution)	Rs. 25/- per transaction (inclusive of FED)			
	r. Low balance decline	Rs. 35/- international transaction			
ii.	Phone Banking	Nil			
	Registration including balance inquiry, viewing statement of account, mobile top ups and utility bill payments				
	b. Funds transfer within Soneri bank branches	Free			
	c. Inter Bank Funds Transfer (IBFT) to 1Link member banks	Rs. 40/- p Transactio	n up to Rs. 10 er transaction n from Rs. 10 per transactio	,001/- to Rs. 2	50,000/-
iii.	Mobile Banking				
	Registration including balance inquiry, viewing statement of account, mobile top ups and utility bill payments	Nil			
	b. Funds transfer within Soneri bank branches	Free			

		c. Inter Bank Funds Transfer (IBFT) to 1Link member banks	Transaction up to Rs. 10,000/- Rs. 40/- per transaction Transaction from Rs. 10,001/- to Rs. 250,000/- Rs. 135/- per transaction
	iv.	Internet Banking a. Registration including balance inquiry, viewing statement of account, mobile top ups and utility bill payments	Nil
		b. Funds transfer within Soneri bank branches	Free
		c. Inter Bank Funds Transfer (IBFT) to 1Link member banks	Transaction up to Rs. 10,000/- Rs. 40/- per transaction Transaction from Rs. 10,001/- to Rs. 250,000/- Rs. 135/- per transaction
	٧.	SMS Alert	
		a. All digital/alternate delivery channels transactions	Free for all customers (subscribers and non-subscribers)
		b. Outward clearing transactions	Free for all customers (subscribers and non-subscribers)
		c. Other services/in branch transactions	Rs. 90/- per month or equivalent FCY of account
G.	INVE	ESTMENT PORTFOLIO SECURITIES (IPS) ACCO	UNT
	i.	Investment portfolio securities transactions (T-Bills/PIB/IJARA SUKUK)	Rs. 625/- per transaction (sale or purchase or transfer)
	ii.	PIB/IJARA SUKUK coupon payment	0.025% semi-annually on face value or Rs. 1,000/- per month, whichever is higher
	iii.	IPS statements	Quarterly is free, for each subsequent request Rs. 100/- will be charged
Н.	CON	MMUNICATION	
	i.	SWIFT	
		a. Short messages	Rs. 750/-
		b. Full text LCs etc.	Rs. 1,800/-
	ii.	Postage	
		a. Inland	Rs. 100/-
		b. Overseas	Rs. 250/-
	iii.	Courier	
		a. Inland	Rs. 125/-
		b. Overseas	Rs. 2,500/- or actual, whichever is higher
l.	BRA	NCH BANKING	
	i.	Cheque book	Rs. 15/- per leaf or equivalent in other currencies
	ii.	Issuance of cheque book on Form 'B' & 'C'	
		Form 'B' for all types of accounts where cheque book requisition is lost/misplaced	Rs. 375/- per cheque book or equivalent in other currencies plus cheque book charges as per point l-i
		b. Form 'C' for all types of accounts where cheque book issuance is free	Rs. 375/- per cheque book or equivalent in other currencies
	iii.	Specially printed cheque book	At actual, in addition to charges applicable as per above I-i
	iv.	Stop payment of cheque	Rs. 500/- per instruction or equivalent in other currencies

V.	Statement of account	
*.	a. Duplicate statement	Rs. 35/- or equivalent in other currencies (inclusive of FED) per 6 months.
		Additional Rs. 35/- or equivalent in other currencies will be charged for each 6 months.
	b. E-statement	Free
vi.	Basic banking account, per month maximum two deposit transactions and two chequing transactions are allowed	Rs. 50/- will be charged on each additional transaction during the month
vii.	FCY cash deposit charges	
	Deposit of USD, EUR, GBP & UAE notes in FC accounts of exchange companies	0.62% at upcountry Branches, 0.30% at Karachi Branches minimum Rs. 625/- (for both cases)
viii.	Record retrieval/copy	
	a. Retrieval of old record per transaction (per instrument or deposit slip)	Up to 1 year Rs. 300/- Up to 3 years Rs. 500/- Over 3 years Rs. 1,000/-
	b. Duplicate advice older than 1 year	Rs. 75/- per advice
	c. Retrieval of surveillance camera recording (if available in bank record)	Rs. 500/- per instance No charges for Law Enforcement Agencies
	d. Photocopy charges other than CNIC	Rs. 5/- per copy
ix.	Hold mail instruction charges	Rs. 1,000/- per annum (in advance, only for existing hold mail customers)
Х.	Balance confirmation certificate	Rs. 350/- per certificate
xi.	Any type of certificate issued at the request of customer, excluding zakat and withholding tax deduction certificates	Rs. 350/- per certificate
xii.	Account maintenance/service charges for not maintaining minimum balance as defined below for all products:	
	a. *Soneri Current account (if average balance for the month is below Rs. 5,000/-)	Rs. 50/- per month (inclusive of FED)
	b. *Soneri Ikhtiar account (if average balance for the month is below Rs. 5,000/-)	Rs. 50/- per month (inclusive of FED)
	c. Ladies First Account (initial deposit Rs.1,000/-)	Nil
	d. BBA account (initial deposit Rs.1,000/-) no limit on minimum balance. (SBP BPD circular # 30 of 2005, dated November 29, 2005)	Nil
	e. **PLS savings account (initial deposit Rs.100/-)	Nil
	f. Soneri Savings account (if average balance for the month is below Rs. 5,000/-)	Rs. 50/- per month (inclusive of FED)
	g. Soneri Sahara account - Requirement of initial deposit and minimum balance	Nil
	h. Soneri Asaan account - Current/ Savings (initial deposit Rs.100/-)	Nil
	i. Non Resident Rupee Account - Repatriable/Non Repatriable Current / Saving (initial deposit Rs. 5,000/-)	Nil
	j. Non Resident Rupee Value Account (NRVA) (initial deposit Rs. 5,000/-)	Nil
No mir	nimum balance required to avail free services.	<u>I</u>

		k. FCY Current Account (if average balance for the month is below USD 100 or equivalent in the account currencies)	Rs. 50/- equivalent to the account currency (inclusive of FED)			
		FCY Saving Account (if average balance for the month is below USD 100 and or equivalent in other currencies)	Nil			
		m.Foreign Currency Value Account (FCVA) (initial deposit USD 100 or equivalent in other currencies)	Nil			
**Initial amount for opening of regular PLS Savings account will be Rs.100/-, however, no initial deposit						

\*\*Initial amount for opening of regular PLS Savings account will be Rs.100/-, however, no initial deposit would be required for opening of account by (i) Mustahgeen of zakat, (ii) Students, (iii) Employees of government or semi government institutions for salary and pension purposes (including widows/children of deceased employees eligible for family pension/benevolent fund grant, etc.) and similar types of accounts. (SBP BPRD circular # 7 of 2011. dated May 27. 2011.

3P BF	PRD circular # 7 of 2011, dated May 27, 2011				
xiii.	Charges from employer on salary disbursement service (without any formal arrangement with the bank)	Corporate/Cash management customers as per agreement			
	Charges will not be applied on salaries of government/semi government institutions and armed forces	Other customers Rs. 750/- per instruction			
xiv.	Account closing charges on customer request (no charges on PLS Savings, pension, BBA and Asaan accounts)	Rs. 150/- or whatever minimum balance is available (Banker's cheque issuance charges will be additional if issued for the remaining balance of the account)			
XV.	Safe deposit articles/packages (boxes or envelopes) To be recovered in advance at the time of deposit or commencement of the each quarter	Boxes and packages Rs. 300/- per quarter Envelopes Rs. 250/- per quarter			
xvi.	Prize claim handling charges on National Prize Bonds at the time of lodgement	Rs. 750/- per Prize Bond and CIT shipment charges will be recovered at actual			
xvii.	Any out of pocket expenses or any transaction not covered under this SOC	At actual			
FOR	FOREIGN DIRECT INVESTMENT				
i.	Designation of bank for payment of dividends & disinvestment proceeds where SBP has already registered the shares in their record	0.15% minimum Rs. 2,500/-			
ii.	Handling of foreign investment cases (outward/inward)	0.15% minimum Rs. 3,000/-			
iii.	Remittance of freight charges at the request of freight forwarders in terms of SBP FE circular no6 of 2006	Rs. 3,000/- plus FTT charges and SWIFT charges			
iv.	Registration of agreement with SBP in respect of private foreign currency loans obtained by borrowers in Pakistan from foreign lenders	Rs. 3,000/- flat as handling and service charges			
SON	SONERI STAFF SALARY ACCOUNTS				
i.	Cheque book issuance	Free			
ii.	Soneri Debit Mastercard - annual fee	Free			
iii.	Soneri Debit Mastercard - chip maintenance fee	Free			
iv.	Banker's cheque issuance	Free			
V.	Online banking service	Free			
vi.	SMS alert facility	Free			
vii.	Account closure	Free			
viii.	Locker rent	50% will be waived			
ix.	In-house legal advice (staff house loan)	Rs. 5,000/-			

#### **CASH MANAGEMENT SERVICES - CORPORATE & INVESTMENT BANKING**

#### SONERI TRANS@CT

A.	Payment and reporting	As per arrangement/agreement with the customer			
В.	Collections/Receivable management services	As per arrangement/agreement with the customer			
C.	Banker to the issue	As per arrangement/agreement with the customer			
D.	Dividend warrants payout	As per arrangement/agreement with the customer			
E.	Standing instructions	As per arrangement/agreement with the customer			

#### Note:

- Fees/charges/pricing for cash management services offered to customers will be decided on a
  case-to-case basis, depending on the overall scope of services, transaction volume, account balances
  in accordance with mutual consent with the customer.
- Any additional service not mentioned above will be decided in accordance with the mutual consent of the customer.

- All such collection accounts i.e. non-chequing accounts from where the balances/funds as per standing
  instructions, are transferred to customer's main collection account whether daily or on periodical basis,
  shall be exempted from levy of these service charges.
- 2. Accounts maintained by (i) Students (ii) Mustahqeen of Zakat and (iii) Employees of government/ semi-government institutions for salary and pension purposes including widows/children of deceased employees eligible for family pension/benevolent fund grant etc. shall be exempted from levy of service charges. Also to be waived in case of cooperative societies, benevolent funds, charitable & welfare organisations.
- No charges are to be recovered from students depositing the amount of fees directly in fee collecting account of educational institution.
- Branches are advised that FED is now applicable on all banking services, except for a few services. The FED shall be recovered as per the rates applicable in the respective provinces.
- During the defined period for Bank Schedule of Charges, pricing may be decreased, increased or waived on the Management's discretion or Regulatory instructions.